

## Certifications

As of September 30, 2024



No.3 in oil market share through "Station Channel", 21.5% in 3Q24



Ranked 58<sup>th</sup> by Fortune Southeast Asia 500



Selected Member



Rated "BBB+" with "Stable" Outlook

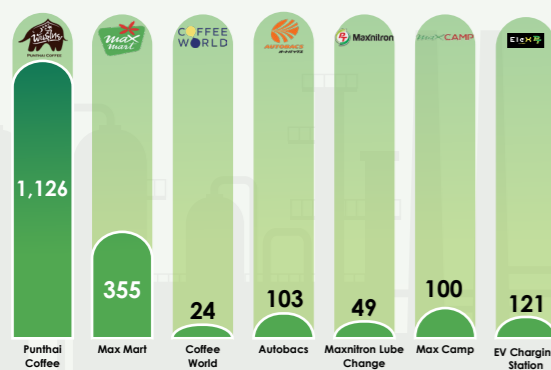
## Oil Stations and Non-Oil Touchpoints



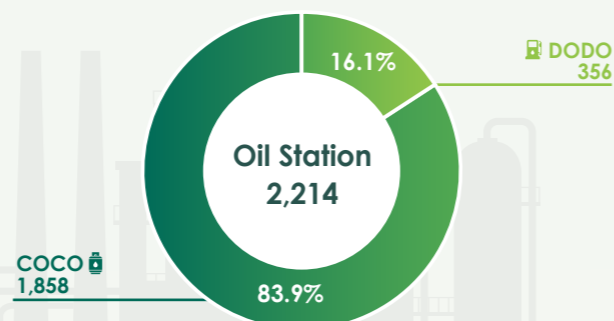
## Oil Stations and Non-Oil Touchpoints 4,092

As of September 30, 2024

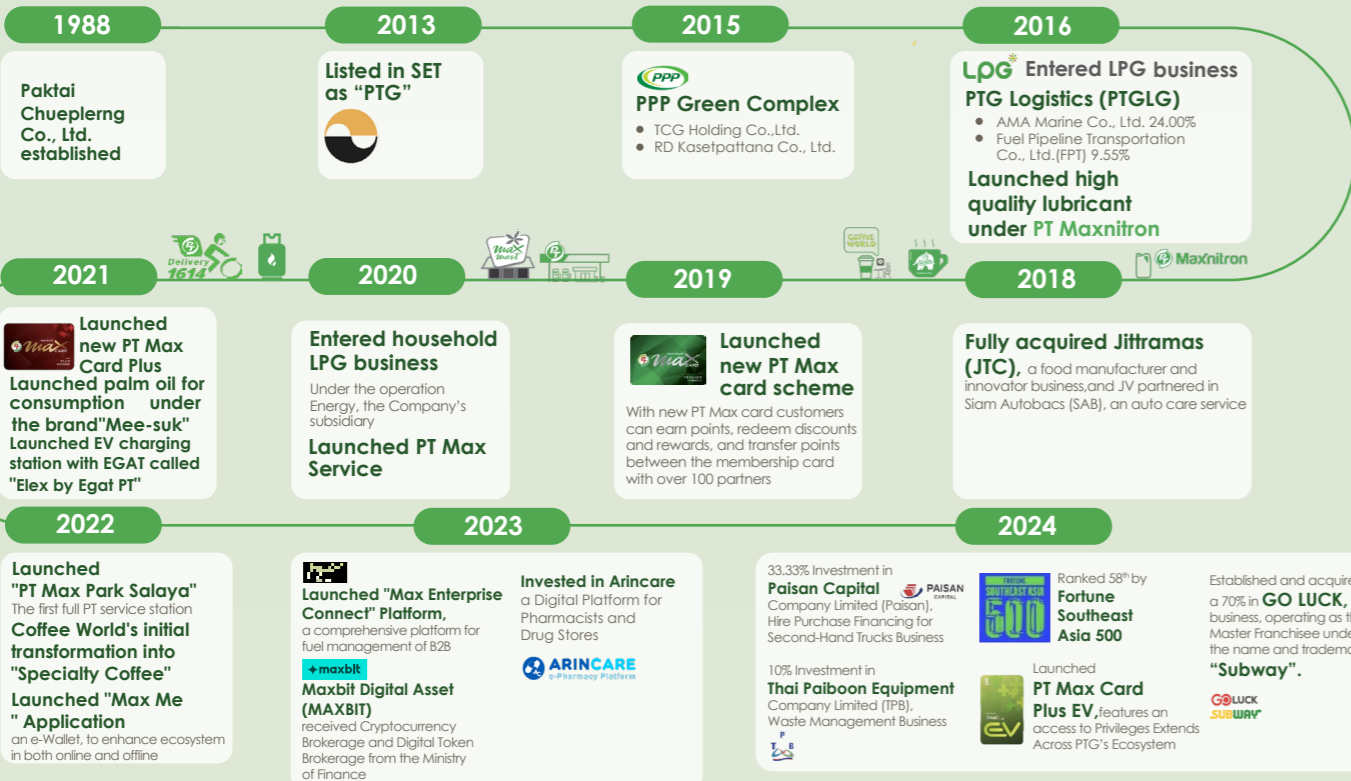
### Non-Oil Touchpoints 1,878



### Oil Stations



## Milestones



# PTG Energy Public

Company Limited

## Factsheet 3Q2024



Email: [ir@pt.co.th](mailto:ir@pt.co.th)  
Line ID: @PTGIR  
Tel: +66 2168 3377 ext. 276  
+66 81 9255 985

Disclaimer: All information herein should be regarded as indicative, preliminary and for illustrative purposes only. Such information reflects prevailing conditions as at the date of this document or the date as of which such information is given. No reliance may be placed for any purpose whatsoever on the information and opinions contained in this document, or any other materials discussed at this document, or on the completeness, accuracy or fairness thereof. You should not rely upon this document or use this document to form the basis for any decision, contract, commitment or action whatsoever. PTG shall not be liable for any direct, indirect, incidental, special or consequential loss or damage resulting from the use of, or reliance on, any information or opinions presented in this document or its contents, or otherwise arising in connection with this document, including, without limitation, damages for loss of profits.

## 8 Core Businesses



### 1. Oil and Retail Business

PTG operates fuel oil trading business under PT service stations in 2 types: 1) COCO Station (Company Owned Company Operated) and 2) DODO Station (Dealer Owned Dealer Operated). Furthermore, PTG also operates a convenience store business namely "Max Mart" which supplies daily consumer goods in PT service stations.



### 2. LPG Business

Atlas Energy Public Company Limited ("ATLAS") specializes in the distribution of LPG across household, auto, and industrial sectors. ATLAS operates through both direct-to-consumer retail channels and wholesale networks, supplying LPG to small-scale distributors for onward sale to end-users.



### 3. Renewable Energy and Investment Business

PTG invested 40.00% in PPP Green Complex, which is a comprehensive palm oil project, in order to create a sustainable energy and to reduce the future risk of petroleum energy shortage.



### 4. Logistics and Warehouse Business

PTG has its own fuel transportation fleet. The truck fleets are responsible for distributing fuel products to PT COCO service stations, wholesalers, and for managing the inventories internally.



### 5. System and Equipment Management Business

PTG has established JV to develop equipment and communication tools for analyze customer data from services within the station. This will enable PTG to manage PT service station more efficiency and accurately.



### 6. Food and Beverage Business

Punthai focuses its business on serving high quality coffee by using 100% Arabica beans and providing good services. Nowadays, Punthai operates in PT service stations and expands into central business district areas to cover more customer base.

Coffee World, currently transforms into a specialty coffee, embarks on serving premium coffee which located in strategic areas outside PT service station to suite the city lifestyle.

The master franchise under the name and trademark "Subway" and to manage restaurants under the trademark "Subway", including to manage the restaurants by using a franchise system under other Thai or foreign names and trademarks. This includes all other matters related to the aforementioned business.



### 7. Auto Care and Maintenance Service Business

Siam Autobacs, an auto care business, focuses on providing the comprehensive maintenance service for automotive vehicle under brand "Autobacs".



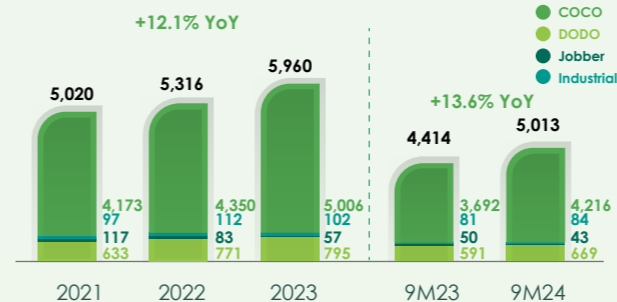
### 8. Electronic Money Business (e-Money)

Max Card operates e-Money business with the objective of enhancing the potential of electronic financial system. PTG also developed the PT Max Rewards application to provide services for members and customers.

## Key Performance

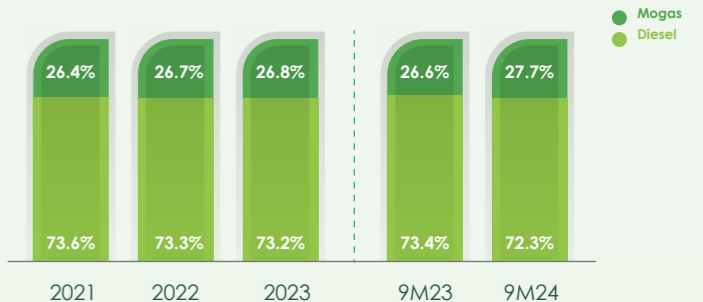
### Oil Sales Volume

As of September 30, 2024  
(unit: ML)



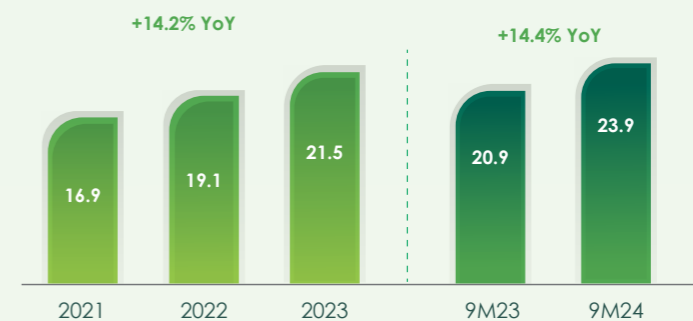
### Diesel and Mogas Sales Proportion

As of September 30, 2024  
(unit: %)



### PT Max Card Membership

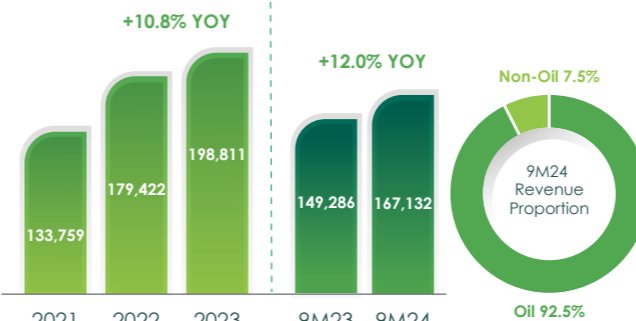
As of September 30, 2024  
(Unit: MN Members)



## Financial Highlights

### Revenue

(unit: MB)

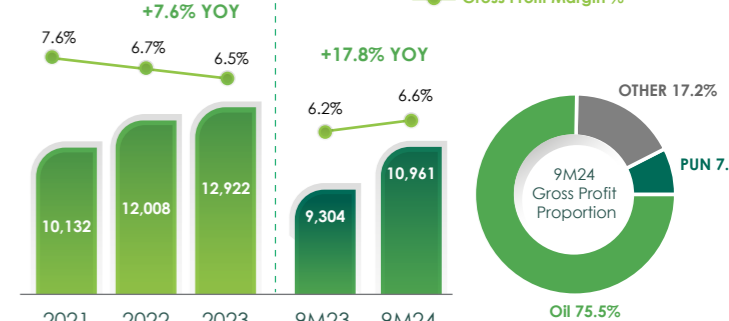


Remark: Other Non-Oil Businesses include LPG, SAB, LUBE and others

### Gross Profit

As of September 30, 2024

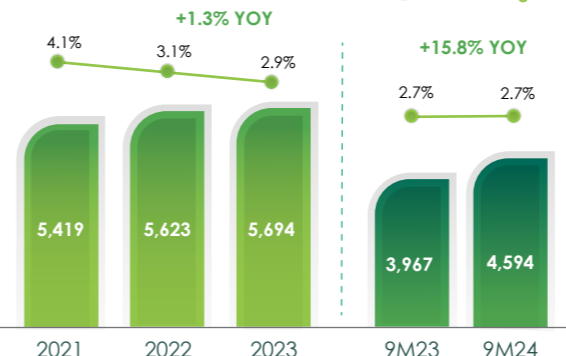
(unit: MB)



Remark: Other Non-Oil Businesses include LPG, SAB, LUBE and others

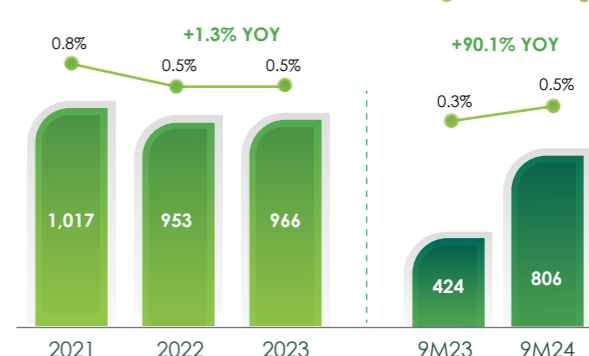
### EBITDA

(unit: MB)



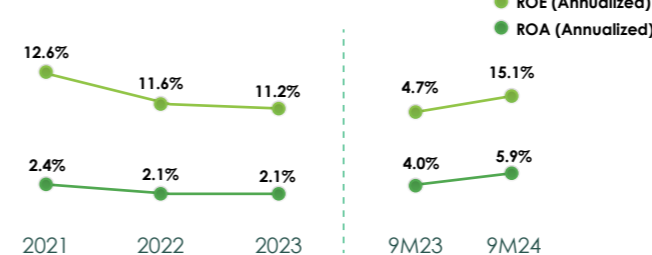
### Net Profit

(unit: MB)



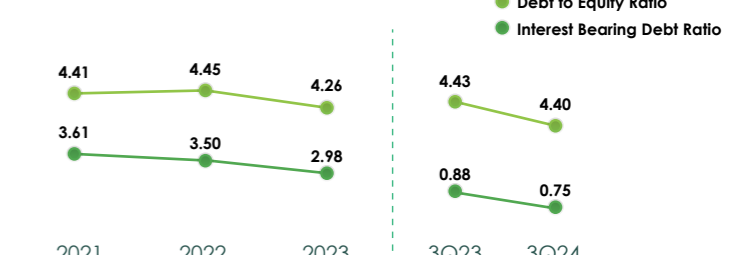
### Profitability Ratio

(unit: %)



### Leverage Ratio

(unit: Times)



Remark: Net Interest Bearing Debt to Equity (For Covenant) = Interest Bearing Debt / Cash and Cash Equivalent / Total Equity

## Snapshot

Share Price (THB/Share): **10.30**

Current Market Capital (MB): **17,201.00**

P/E (X): **13.45** Turnover (%): **0.22**

P/BV (X): **1.92** Dividend Yield (%): **3.40**

Outstanding Shares (MS): **1,670**

IPO Price (THB/Share): **3.90 @ Par 1 THB**

Listed Date: **May 30, 2013**

52 Week High (THB/Share): **10.70**

52 Week Low (THB/Share): **7.65**

As of September 30, 2024

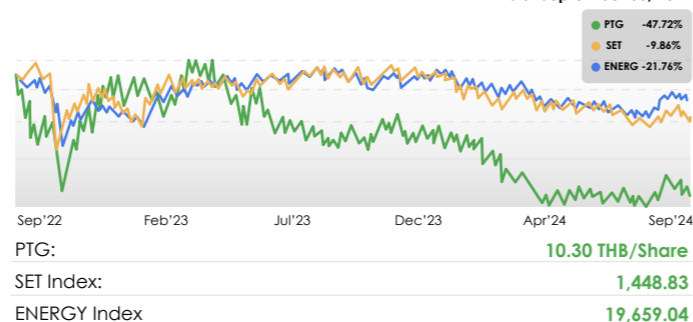
## Shareholder Structure

As of March 7, 2024

|                               |     |
|-------------------------------|-----|
| Ratchakit Holding Co., Ltd.   | 25% |
| Mr. Pongsak Vachirasakpanich  | 6%  |
| Thai NVDR Co., Ltd.           | 5%  |
| Mrs. Jarusrak Nitayanurak     | 5%  |
| Mr. Veerasak Vachirasakpanich | 3%  |
| Mr. Pitak Ratchakitprakarn    | 3%  |
| Other                         | 54% |

## 5 Years Price Performance

As of September 30, 2024



PTG: **10.30 THB/Share**  
SET Index: **1,448.83**  
ENERGY Index: **19,659.04**