

## Certification

As of March 31, 2023



No.1 in LPG market share through  
"Auto Channel", 25.5%



No.2 in oil market share through  
"Station Channel", 19.2%



## Oil Stations and Non-Oil Touchpoints

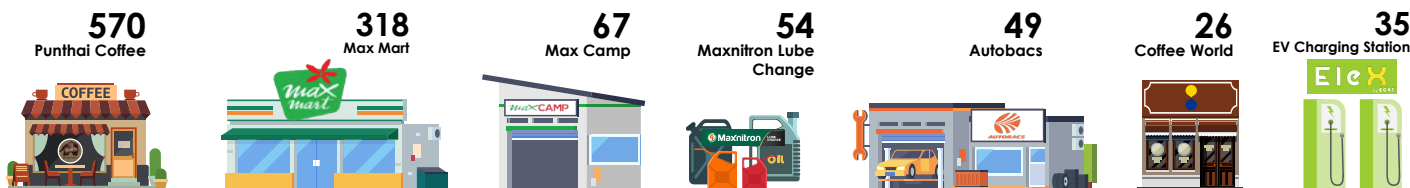
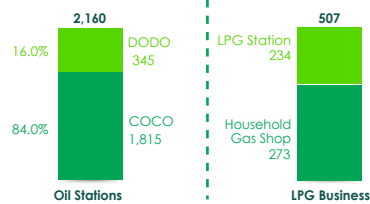
As of March 31, 2023

### Oil Stations and Non-Oil Touchpoints

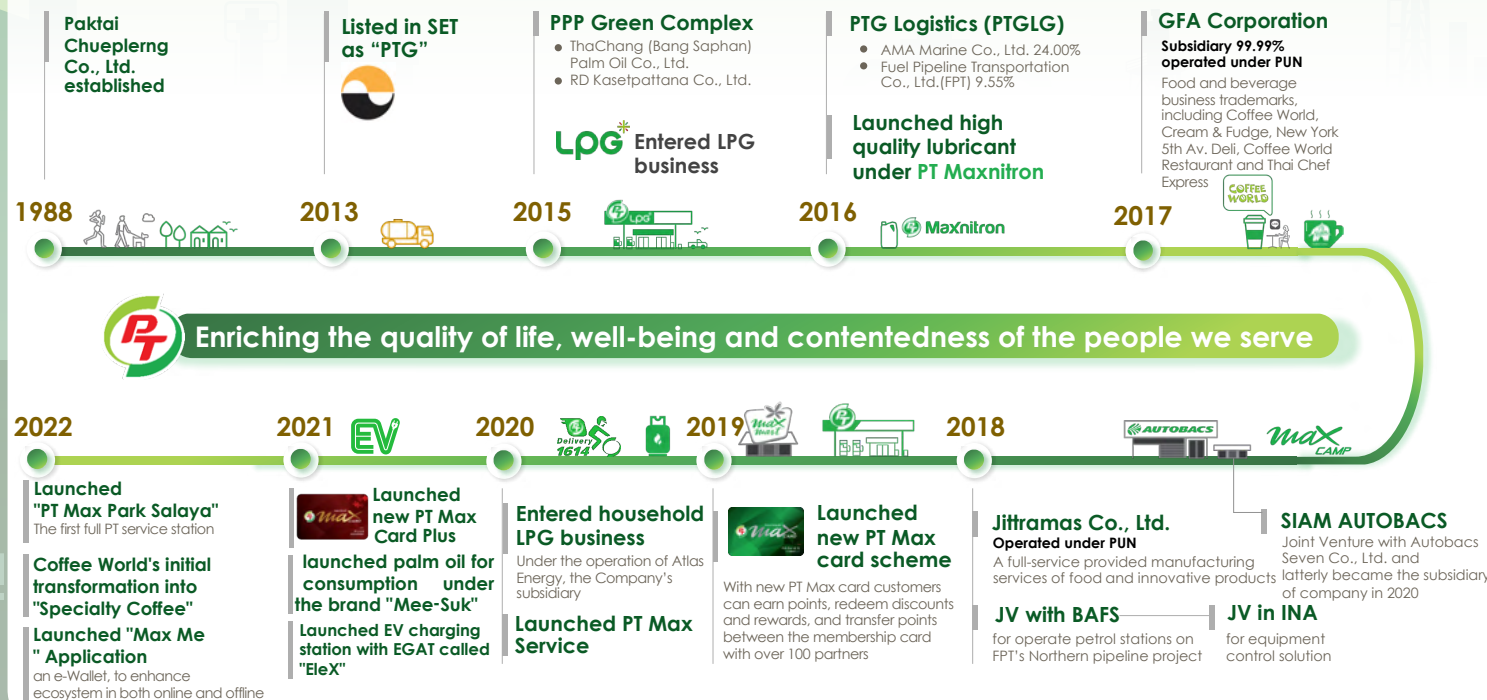
# 3,786

Non-Oil  
Touchpoints 1,626

### Oil Station LPG Business



## Milestones



Enriching the quality of life, well-being and contentedness of the people we serve

# PTG Energy Public Company Limited



# Factsheet 1Q2023



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## 8 Core Businesses



### 1. Oil and Retail Business

PT operates fuel oil trading business under PT service stations in 2 types: 1) COCO Station (Company Owned Company Operated) and 2) DODO Station (Dealer Owned Dealer Operated). Furthermore, PT also operates a convenience store business namely "Max Mart" which supplies daily consumer goods in PT service stations.



### 2. LPG Business

PTG distributes retail and wholesale of LPG gas through PT COCO service stations nationwide. Additionally, PTG also provides both industrial and household gas.



### 3. Renewable Energy and Investment Business

TG invested 40.00% in PPP Green Complex, which is a comprehensive palm oil project, in order to create a sustainable energy and to reduce the future risk of petroleum energy shortage.



### 4. Logistics and Warehouse Business

PTG has its owned fuel transportation fleet. The truck fleets are responsible for distributing fuel products to PT COCO service stations, wholesalers, and for managing the inventories internally.



### 8. Electronic Money Business (e-Money)

Max Card operates e-Money business with the objective of enhancing the potential of electronic financial system. PT also developed the PT Max Rewards application to provide services for members and customers.



### 5. System and Equipment Management Business

PTG has established JV to develop equipment and communication tools for analyze customer data from services within the station. This will enable PT to manage PT service station more efficiency and accurately.



### 6. Food and Beverage Business

Punthai focuses its business on serving high quality coffee by using 100% Arabica beans and providing good services. Nowadays, Punthai operates in PT service stations and expands into central business district areas to cover more customer base.



Coffee World, currently transforms into a specialty coffee, embarks on serving premium coffee which located in strategic areas outside PT service station to suite the city lifestyle.



### 7. Auto Care and Maintenance Service Business

Siam Autobacs/ an auto care business, focuses on providing the comprehensive maintenance service for automotive vehicle under brand "Autobacs".

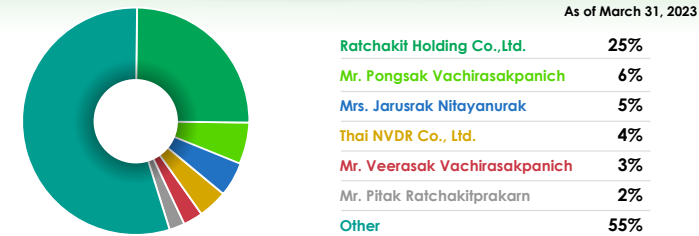
## Snapshot

As of March 31, 2023

|                              |           |
|------------------------------|-----------|
| Share Price (THB/Share):     | 14.00     |
| Current Market Capital (MB): | 23,380.00 |
| P/E (X):                     | 25.03     |
| P/BV (X):                    | 2.87      |
| Turnover (%):                | 0.08      |
| Dividend Yield (%):          | 2.86      |

|                           |                  |
|---------------------------|------------------|
| Outstanding Shares (MS):  | 1,670            |
| IPO Price (THB/Share):    | 3.90 @ Par 1 THB |
| Listed Date:              | May 30, 2013     |
| 52 Week High (THB/Share): | 16.40            |
| 52 Week Low (THB/Share):  | 12.80            |

## Shareholder Structure



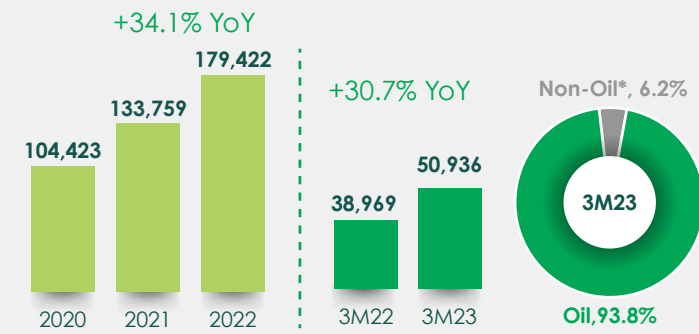
## 5 Years Price Performance



## Financial Highlights

### Revenue

( Unit: MB )

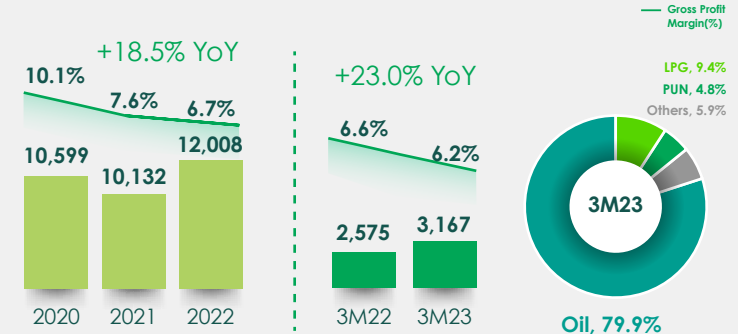


\*Non-Oil: LPG, Logistics, CVS, F&B, Lubricant and other incomes

### Gross Profit

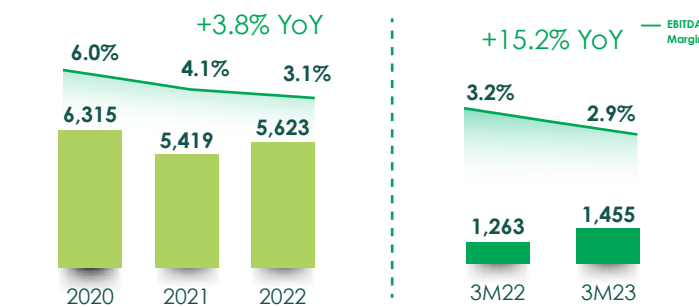
As of March 31, 2023

( Unit: MB )



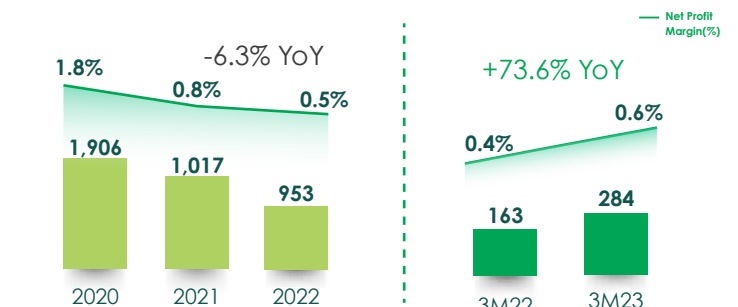
### EBITDA

( Unit: MB )



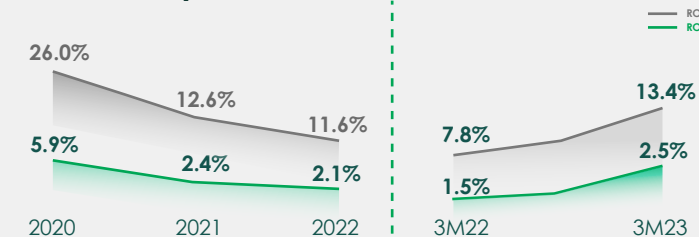
### Net Profit

( Unit: MB )



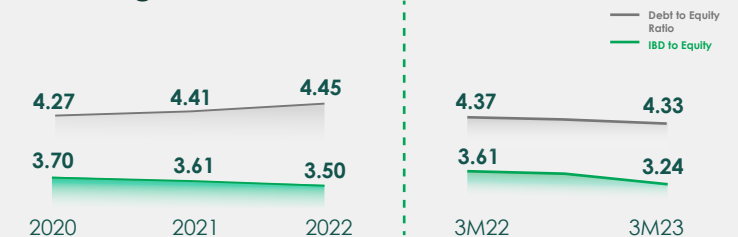
## Profitability Ratio

( Unit: % )



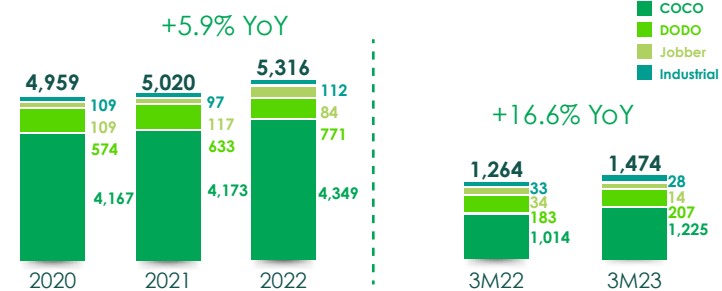
## Leverage Ratio

( Unit: Times )



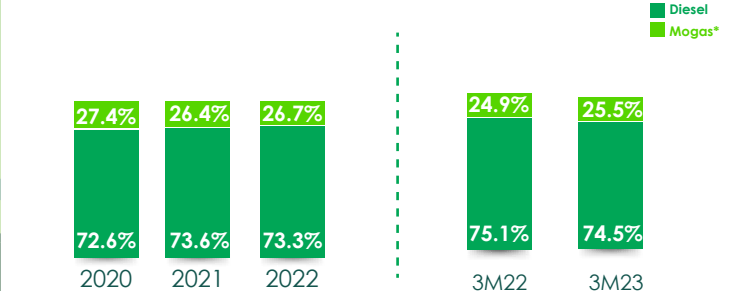
## Oil Sales Volume

As of March 31, 2023  
( Unit: ML )



## Diesel and Mogas Sales Proportion

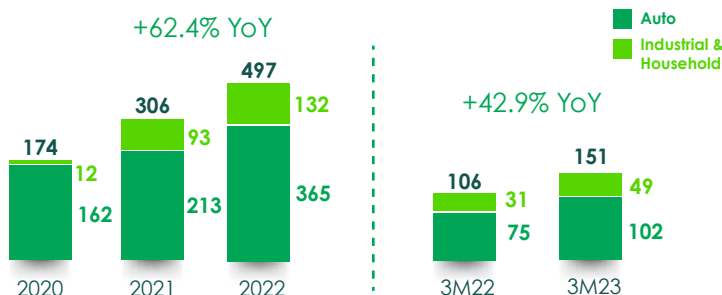
As of March 31, 2023  
( Unit: % )



\*Mogas is motor gasoline

## LPG Sales Volume

As of March 31, 2023  
( Unit: ML )



## PT Max Card Membership

Number of PT Max Card users

As of March 31, 2023  
( Unit: MN Users )

