

SET ESG Rating of -

Target Price 12M (THB)

VS. BB Consensus TP (%)

Share Price (THB)

Upside/Downside

Reuters / Bloomberg

Market Cap (THB m)

Share Price Performance (%)

1M

12.10

7.30

PTG

Jan-23 May-23

12M High/Low (THB)

3M

1.73

1.51

Share Data

Market

Sector

Par (THB)

Free Float

Stock

Market

(THB/share

18

16

14

12

10

8

Jan-22

Dividend Policy

BUY

29 August 2024

12.00

+18.6%

+36.4%

PTG.BK / PTG TB

6M

(3.83)

(2.68)

Jan-24 May-24

SET Index (RHS)

Sep-23

8.80

SET

1 00

YTD

0.57

4.26

1,750 1,700

1,650

1.600

1,550

1,500

1.450

1,400

1,350

1,300 1.250

25.12 6.01

5.41

11.10 / 7.65

ENERG

14.696.00

58.16 % ≥30%

PTG ENERGY (PTG TB)

PTG's loyalty program fuels sales success

Government intervention puts pressure on PTG's profitability

Currently, PTG's trading at 10-13x 2024PE, is primarily attributed to a revaluation by investors concerned about the fluctuating marketing margin (MM) due to government intervention in gasoline and diesel price caps. Given that the oil business accounts for 79% of PTG's total gross profit in 2023, we anticipate a potential MM decline of THB0.1/liter. This could lead to a downside impact on net profit (NP) estimated at THB100-120m, assuming a sales volume of 1.5-1.6b liters.

Leveraging loyalty to fuel sales growth

PTG's retail sales volume increased significantly even during the COVID-19 period from 1.2b liters in 1Q20 to 1.7b liters in 2Q24. We attribute this key success to PTG's effective marketing campaign utilizing the 1PT Max card plus (red card). According to management, the loyalty customer rate for the PT Max card plus is an impressive 100% in oil sales volume and Pun Thai, PTG target to achieve 1m card within 2024, rising from 0.2m card holders at end-23.

Pun Thai takes center stage

PTG now target to grow its non-oil business contribution to 25-30% in 2024 from 8% in 2017 and 21% in 2023. We believe Pun Thai will be one of the key to enhance margin, with currently 1,028 outlets. PTG is now more aggressive expansion plan to boost its Pun Thai outlet numbers through franchising, targeting to have 60% franchise proportion in the next 5 years. We believe Pun Thai should be the key growth driver and supporting factor to PTG's volatile net profit from the oil stations.

PTG's second half surge

We expect a stronger for PTG in 2H24, supported by a high sales volume and improved MM. Although we expect a temporary slowdown in sales volume during the 3Q24 due to seasonal factors, a rebound is projected in the 4Q24.During the previous uptrend in oil prices, PTG's margin was squeezed at THB1.4-1.5/liter due to government interventions with capped diesel prices at THB30/liter. The Oil Fund provided subsidies, ultimately resulting in a net loss of THB110b. However, the current downtrend in crude oil prices and the maintained retail diesel price ceiling of THB32.94/liter until Oct-24 are expected to boost PTG's margin to THB1.7-1.8/liter. Moreover, the Bio complex is anticipated to recover to profitability due to increased efficiency.

Solid performance to continue in 2H24E

We maintain BUY our TP of THB12. We revise our 2024 EPS forecast up by 25.1%, reflecting the anticipated increase in sales volume and margin. Conversely, we revise our 2025-26 EPS forecast down by 5%, anticipating a decline in margin. We think current share price has priced in most potential downsides and going forward, should start to price in the future upsides. We think the government's intervention will continue to be the key risk to profitability of retail oil station play in Thailand.

Financial Summary

Year ending Dec	2022	2023	2024E	2025E	2026E
Revenue (THB m)	179,613	199,048	218,486	239,697	263,059
Net profit (THB m)	934	944	1,348	1,542	1,879
Core net profit (THB m)	927	950	1,348	1,542	1,879
vs Consensus (%)	-	-	13.8	9.0	20.8
Net profit growth (%)	(7.2)	1.1	42.8	14.4	21.8
Core net profit growth (%)	(7.9)	2.4	42.0	14.4	21.8
EPS (THB/share)	0.56	0.57	0.81	0.92	1.13
Core EPS (THB/share)	0.56	0.57	0.81	0.92	1.13
DPS (THB/share)	0.20	0.35	0.24	0.28	0.34
P/E (x)	25.92	15.48	10.90	9.53	7.82
P/BV (x)	2.97	1.66	1.54	1.38	1.21
Dividend yield (%)	1.38	4.00	2.75	3.15	3.84
ROE (%)	11.41	11.22	14.72	15.25	16.49

บริษัทหลักทรัพย์ บียอนด์ จำกัด (มหาชน)

BEYOND SECURITIES PUBLIC COMPANY LIMITED

Company Profile

May-22

Sep-22

Mr. Pongsak Vachirasakpanich

Thai NVDR Company Limited

Major Shareholders (%)

Ratchakit Holding Co.,Ltd

PTG Energy Public Company Limited consists of eight groups of businesses as follows: 1) Oil (the Company core and original business) and Retail Business, 2) LPG Business, 3) Renewable Energy and Investment Business, 4) Logistics Business, 5) System and Equipment Management Business, 6) Food and Beverage Business 7) Auto Care and Maintenance Business, and 8) Electronic Money Business (e-Money).

Analyst

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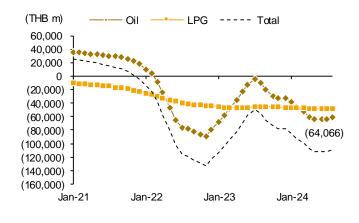
+662 8200 201

BEYONDSECURITIES



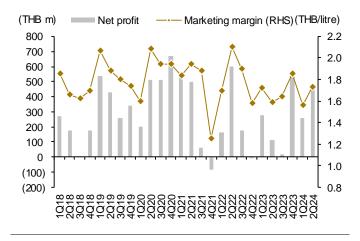


Exhibit 1: Estimated Oil fuel fund status

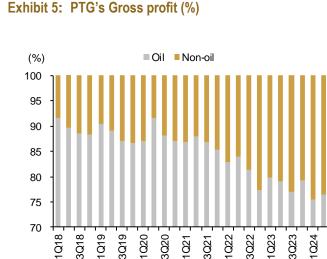


Sources: Oil Fuel Fund Office (OFFO)

Exhibit 3: Net profit and Marketing margin



Sources: PTG



Sources: PTG

Sources: PTG

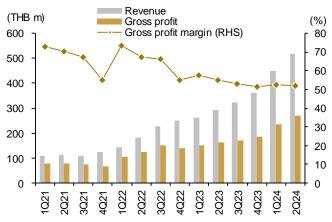


Exhibit 6: Pun Thai's revenue, gross profit and gross profit margin

Sources: PTG

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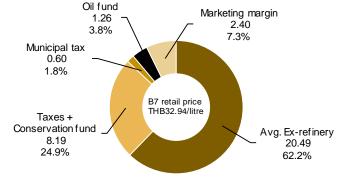
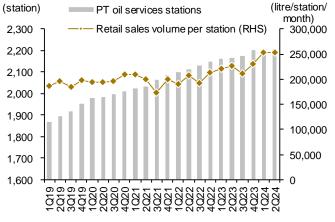


Exhibit 2: Retail diesel price as of 29 August 24

Sources: Energy Policy and Planning Office (EPPO)

Exhibit 4: Number of oil station vs retail sales volume per station



BEYOND SECURITIES PUBLIC COMPANY LIMITED

02-820-0100

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Company Results



Exhibit 7: PTG's SOTP valuation

PTG valuation	THB m	THB/shr	Comments
Oil station	13,271	8.0	At 13x FY24E P/E
Non-oil	5,621	3.4	At 15x FY24E P/E
Biodiesel	1,127	0.7	At 10x FY24E P/E
Total value	20,019	12.0	

Sources: Beyond Research

Exhibit 8: Key changes in assumptions

		Current			- Previous -		(Change (%)		
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
Revenue	218,486	239,697	263,059	209,795	230,207	252,707	4.1	4.1	4.1	
Gross profit	16,914	18,298	19,982	16,134	17,923	19,590	4.8	2.1	2.0	
Operating profit	5,990	6,314	6,829	5,644	6,413	6,954	6.1	(1.6)	(1.8)	
Net profit	1,348	1,542	1,879	1,078	1,620	1,977	25.1	(4.8)	(5.0)	
EPS	0.81	0.92	1.13	0.65	0.97	1.18	25.1	(4.8)	(5.0)	
Key assumptions										
Sale volume (oil station)	6,725	7,397	8,137	6,432	7,076	7,783	4.5	4.5	4.5	
Marketing margin (LPG & station) (THB/litre)	1.78	1.75	1.75	1.75	1.78	1.78	1.7	(1.7)	(1.7)	
Non-oil revenue	8,358	9,611	11,053	8,145	9,449	10,960	2.6	1.7	0.8	

Sources: Beyond Research

BEYOND SECURITIES PUBLIC COMPANY LIMITED



LINE



Balance sheet (THB m)					
Year ending Dec	2022	2023	2024E	2025E	2026E
Current assets					
Cash & ST investment	2,071	3,381	6,225	9,997	14,542
Account receivable	899	1,108	1,337	1,589	1,865
Inventories	2,154	3,330	3,677	4,039	4,434
Others	0	20	22	24	26
Non-current assets					
Net fixed assets	12,356	13,202	11,782	9,891	7,567
Others	27,654	25,891	25,891	25,891	25,891
Total Assets	45,135	46,932	48,935	51,431	54,326
Current liabilities					
Account payable	6,961	10,340	11,419	12,542	13,770
ST borrowing	6,427	4,548	4,684	4,778	4,874
Others	211	1,321	1,450	1,591	1,746
Long-term liabilities					
Long-term debts	3,066	3,604	3,500	3,500	3,500
Others	20,195	18,192	18,192	18,192	18,192
Total liabilities	36,860	38,006	39,246	40,603	42,082
Pai-up capital	1,670	1,670	1,670	1,670	1,670
Retained earnings	5,441	6,076	6,839	7,977	9,393
Others	1,040	1,035	1,035	1,035	1,035
Minority interest	124	145	145	145	145
Shareholders' equity	8,275	8,926	9,690	10,828	12,244

Key ratios					
Year ending Dec	2022	2023	2024E	2025E	2026E
Growth (y-y%)					
Sales	34.1	10.8	9.8	9.7	9.7
Operating profit	11.6	(2.2)	8.8	5.4	8.2
EBITDA	11.6	(2.2)	8.8	5.4	8.2
Net profit	(7.2)	1.1	42.8	14.4	21.8
Core net profit	(7.9)	2.4	42.0	14.4	21.8
EPS	(7.2)	1.1	42.8	14.4	21.8
Core EPS	(7.9)	2.4	42.0	14.4	21.8
Profitability (%)					
Gross margin	8.6	8.3	7.7	7.6	7.6
Operation margin	3.1	2.8	2.7	2.6	2.6
EBITDA margin	3.1	2.8	2.7	2.6	2.6
Net margin	0.5	0.5	0.6	0.6	0.7
ROE	11.4	11.2	14.7	15.3	16.5
ROA	3.9	1.4	4.2	4.4	4.8
Stability					
Interest bearing debt/equity (x)	1.1	0.9	0.8	0.8	0.7
Net debt/equity (x)	0.9	0.5	0.2	n.a.	n.a.
Interest coverage (x)	2.2	1.9	2.6	2.9	3.3
Interest & ST debt coverage (x)	0.3	0.4	0.4	0.5	0.5
Cash flow interest coverage (x)	0.1	0.2	0.1	0.1	0.2
Current ratio (x)	0.4	0.5	0.6	0.8	1.0
Quick ratio (x)	0.2	0.3	0.4	0.6	0.8
Net debt (THB m)	7,421	4,772	1,959	(1,718)	(6,168)
Activity					
Asset turnover (X)	4.0	4.3	4.6	4.8	5.0
Days receivables	0.0	0.0	0.0	0.0	0.0
Days inventory	4.9	5.5	6.3	6.4	6.4
Days payable	0.0	0.0	0.0	0.0	0.0
Cash cycle days	4.9	5.5	6.3	6.4	6.4

Source: SET, BYD Research

Company Results

Year ending Dec	2022	2023	2024E	2025E	2026E
Revenue	179,613	199,048	218,486	239,697	263,059
Cost of goods sold	(164,223)	(182,536)	(201,572)	(221,399)	(243,078)
Gross profit	15,390	16,512	16,914	18,298	19,982
Operating expenses	(9,765)	(11,009)	(10,924)	(11,985)	(13,153
Operating profit	5,625	5,503	5,990	6,314	6,829
EBIT	2,434	2,150	2,483	2,736	3,180
Depreciation	(3,191)	(3,353)	(3,507)	(3,577)	(3,649
EBITDA	5,625	5,503	5,990	6,314	6,829
Non-operating income	173	176	179	183	187
Other incomes	173	176	179	183	187
Other non-op income	0	0	0	0	0
Non-operating expense	(1,123)	(1,128)	(939)	(948)	(966)
Interest expense	(1,123)	(1,128)	(939)	(948)	(966)
Other non-op expense	0	0	0	0	0
Equity income/(loss)	(177)	33	0	0	0
Pre-tax Profit	1,307	1,232	1,723	1,971	2,401
Extraordinary items	7	(6)	0	0	0
Current taxation	(361)	(261)	(375)	(429)	(522)
Minorities	(19)	(22)	0	0	0
Net Profit	934	944	1,348	1,542	1,879
Core net profit	927	950	1,348	1,542	1,879
EPS (THB)	0.56	0.57	0.81	0.92	1.13
Core EPS (THB)	0.56	0.57	0.81	0.92	1.13

Year ending Dec 2022 2023 2024E 2025E 2026E Operating cash flow 5,479 7,558 5,664 5,951 6,424 Net profit 934 944 1,348 1,542 1,879 Depre.& amortization 3,191 3,353 3,507 3,577 3,649 Change in working capital 1,181 3,085 629 649 709 Others 173 176 179 183 187 Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in share capital 0 0 0 0 0 0 Change in share capital 0 0 0 0 0 0 Change in share capital 0 0 0 0 0 0 >	Cash flow (THB m)					
Net profit 934 944 1,348 1,542 1,879 Depre.& amortization 3,191 3,353 3,507 3,577 3,649 Change in working capital 1,181 3,085 629 649 709 Others 173 176 179 183 187 Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in threestment (2,715) (2,706) (197) 386 931 Change in other assets 0 0 0 0 0 0 Free cash flow 1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Divident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (363) (362) Net chang	Year ending Dec	2022	2023	2024E	2025E	2026E
Depre.& amortization 3,191 3,353 3,507 3,577 3,649 Change in working capital 1,181 3,085 629 649 709 Others 173 176 179 183 187 Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in other assets 0 0 0 0 0 0 Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 0 Others (118) (422) (359) (363) (362) Net change in debt (683) (1,310) 2,845 3,771 4,545 <th>Operating cash flow</th> <th>5,479</th> <th>7,558</th> <th>5,664</th> <th>5,951</th> <th>6,424</th>	Operating cash flow	5,479	7,558	5,664	5,951	6,424
Change in working capital Others 1,181 3,085 629 649 709 Others 173 176 179 183 187 Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in other assets 0 0 0 0 0 0 Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 0 Change in debt (683) (1,340) 32 94 96 0ivident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (363) (362) <td< td=""><td>Net profit</td><td>934</td><td>944</td><td>1,348</td><td>1,542</td><td>1,879</td></td<>	Net profit	934	944	1,348	1,542	1,879
Others 173 176 179 183 187 Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in other assets 0 0 0 0 0 0 Financing cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow 1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Others (118) (324) (585) (404) (463) Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13	Depre.& amortization	3,191	3,353	3,507	3,577	3,649
Investment cash flow (3,891) (4,152) (1,907) (1,507) (1,150) Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in other assets 0 0 0 0 0 0 Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Divident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13	Change in working capital	1,181	3,085	629	649	709
Net CAPEX (1,176) (1,446) (1,710) (1,893) (2,080) Change in LT investment (2,715) (2,706) (197) 386 931 Change in LT investment (2,715) (2,706) (197) 386 931 Change in ther assets 0 0 0 0 0 0 Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Change in debt (683) (1,340) 32 94 96 Divident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.5	Others	173	176	179	183	187
Change in LT investment Change in other assets (2,715) (2,706) (197) (386 931 Change in other assets 0 0 0 0 0 0 0 0 Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Ohnge in share capital 0 0 0 0 0 0 0 Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 Gress 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 <th></th> <th>(3,891)</th> <th>(4,152)</th> <th></th> <th>(1,507)</th> <th>(1,150)</th>		(3,891)	(4,152)		(1,507)	(1,150)
Change in other assets 0	Net CAPEX	(1,176)	(1,446)	(1,710)	(1,893)	(2,080)
Free cash flow 1,588 3,406 3,756 4,445 5,274 Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0 0 0 0 0 0 Net change in debt (683) (1,340) 32 94 96 Divident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 BITDA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35		(2,715)	(2,706)	(197)	386	931
Financing cash flow (1,218) (2,096) (912) (674) (729) Change in share capital 0<		-	0	-	0	-
Change in share capital Net change in debt 0	Free cash flow	1,588	3,406	3,756	4,445	5,274
Net change in debt Divident paid (683) (418) (1,340) (334) 32 (585) 94 (404) 96 (404) Others (118) (322) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 GFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 BIT DA/share 3.37 3.0 3.59 3.78 4.09 0.92 0.34 Valuation P/E 25.92 15.48 10.90 9.53 7.82 P/BV (x) 2.97 1.66 1.54 1.38 1.21 1.09 3.15 3.84	Financing cash flow	(1,218)	(2,096)	(912)	(674)	(729)
Divident paid (418) (334) (585) (404) (463) Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.11 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 EBITDA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35 0.24 0.28 0.34 Valuation V 25.92 15.48 10.90 9.53 7.82 P/BV (x) 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 <td>Change in share capital</td> <td>0</td> <td>-</td> <td>-</td> <td>0</td> <td>0</td>	Change in share capital	0	-	-	0	0
Others (118) (422) (359) (363) (362) Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 EBITDA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35 0.24 0.28 0.34 Valuation V 25.92 15.48 10.90 9.53 7.82 P/BV (x) 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84		(683)	(1,340)		• ·	
Net cash flow 370 1,310 2,845 3,771 4,545 Per share (THB) EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 EBIT DA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35 0.24 0.28 0.34 Valuation Valuation V V 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84		· · ·		· · ·	```	. ,
Per share (THB) 7.2 7.2 EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 EBITDA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35 0.24 0.28 0.34 Valuation						
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EPS 0.56 0.57 0.81 0.92 1.13 Core EPS 0.56 0.57 0.81 0.92 1.13 CFPS 2.48 2.59 2.91 3.07 3.31 BVPS 4.88 5.26 5.72 6.40 7.24 Sales/share 107.55 119.19 130.83 143.53 157.52 EBITDA/share 3.37 3.30 3.59 3.78 4.09 DPS 0.20 0.35 0.24 0.28 0.34 Valuation V 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84						
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Valuation Valuation P/E (x) 25.92 15.48 10.90 9.53 7.82 P/BV (x) 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84						
P/E (x) 25.92 15.48 10.90 9.53 7.82 P/BV (x) 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84		0.20	0.35	0.24	0.28	0.34
P/BV (x) 2.97 1.66 1.54 1.38 1.21 Dividend yield (%) 1.38 4.00 2.75 3.15 3.84						
Dividend yield (%) 1.38 4.00 2.75 3.15 3.84						
Divdend payout ratio (%) 35.76 61.91 30.00 30.00 30.00						
	Divdend payout ratio (%)	35.76	61.91	30.00	30.00	30.00

BEYOND SECURITIES PUBLIC COMPANY LIMITED



GENERAL DISCLAIMER

Analyst Certification

Siriluck Pinthusoonthorn, Register No. 119539, Beyond Securities Public Company Limited

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RECOMMENDATION STRUCTURE

Stock Recommendations

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

- **BUY:** Expected return of 10% or more over the next 12 months.
- HOLD: Expected return between -10% and 10% over the next 12 months.
- **REDUCE:** Expected return of -10% or worse over the next 12 months.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause temporary mismatch between upside/downside for a stock based on market price and the formal recommendation. * In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Sector Recommendations

- **Overweight:** The industry is expected to outperform the relevant primary market index over the next 12 months.
- **Neutral:** The industry is expected to perform in line with the relevant primary market index over the next 12 months.
- **Underweight:** The industry is expected to underperform the relevant primary market index over the next 12 months.

Country (Strategy) Recommendations

Overweight: Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral: Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight: Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.







Companies with Excellent CG Scoring (As of 9 Nov 2023)



7UP	AAV	ABM	ACE	ACG	ADB	ADD	ADVANC	AEONTS	AF	AGE	AH
AHC	AIRA	AIT	AJ	AKP	AKR	ALLA	ALT	AMA	AMARIN	AMATA	AMATAV
ANAN	AOT	AP	APCO	APCS	ARIP	ARROW	ASEFA	ASK	ASP	ASW	ATP30
AUCT	AWC	AYUD	В	BA	BAFS	BAM	BANPU	BAY	BBGI	BBIK	BBL
BC	BCH	BCP	BCPG	BDMS	BEC	BEM	BEYOND	BGC	BGRIM	BH	BIZ
BJC	BJCHI	BKI	BLA	BOL	BPP	BRI	BROOK	BRR	BTS	BTW	BWG
BYD	CBG	CENTEL	CFRESH	CHASE	CHEWA	CHG	CHOW	CIMBT	CIVIL	СК	CKP
CM	CNT	COLOR	COM7	CPALL	CPAXT	CPF	CPI	CPL	CPN	CPW	CRC
CRD	CSC	CSS	CV	DCC	DDD	DELTA	DEMCO	DMT	DOHOME	DRT	DUSIT
EA	EASTW	ECF	ECL	EE	EGCO	EPG	ERW	ETC	ETE	FE	FLOYD
FN	FPI	FPT	FSX	FVC	GBX	GC	GCAP	GENCO	GFPT	GGC	GLAND
GLOBAL	GPSC	GRAMMY	GULF	GUNKUL	HANA	HARN	HENG	HMPRO	HPT	HTC	ICC
ICHI	ICN	III	ILINK	ILM	IMH	IND	INET	INTUCH	IP	IRC	IRPC
ITC	ITEL	IVL	JAS	JTS	KBANK	KCC	KCE	KEX	KKP	KSL	KTB
KTC	KTMS	KUMWEL	KUN	LALIN	LANNA	LH	LHFG	LIT	LOXLEY	LPN	LRH
LST	Μ	MAJOR	MALEE	MATCH	MBK	MC	M-CHAI	MCOT	MEGA	MFC	MFEC
MILL	MINT	MONO	MOONG	MSC	MST	MTC	MTI	NC	NCH	NCL	NDR
NER	NKI	NOBLE	NRF	NTV	NVD	NWR	NYT	000	ONEE	OR	ORI
OSP	ОТО	PAP	PATO	PB	PCSGH	PDG	PDJ	PG	PHOL	PIMO	PJW
PLANB	PLAT	PLUS	PM	POLY	PORT	PPP	PPS	PR9	PRG	PRINC	PRM
PRTR	PSH	PSL	PT	PTC	PTT	PTTEP	PTTGC	Q-CON	QH	QTC	RATCH
RBF	RPH	RS	RT	S	S&J	SA	SABINA	SAK	SAMART	SAMTEL	SAPPE
SAT	SBNEXT	SC	SCB	SCC	SCCC	SCG	SCGP	SCM	SDC	SEAFCO	SEAOIL
SECURE	SELIC	SENA	SENX	SFT	SGC	SGF	SGP	SHR	SICT	SIRI	SIS
SITHAI	SJWD	SKR	SM	SMPC	SMT	SNC	SNNP	SNP	SO	SPALI	SPC
SPCG	SPI	SPRC	SR	SSC	SSF	SSSC	STA	STC	STEC	STGT	STI
SUC	SUN	SUSCO	SUTHA	SVI	SVT	SYMC	SYNEX	SYNTEC	TACC	TAE	TCAP
TCMC	TEAMG	TEGH	TFG	TFMAMA	TGE	TGH	THANA	THANI	THCOM	THIP	THRE
THREL	TIDLOR	TIPH	TISCO	ТК	TKN	TKS	ТКТ	TLI	ТМ	TMC	TMD
TMT	TNDT	TNITY	TNL	TNR	ТОА	TOG	TOP	TPBI	TPCS	TPIPL	TPIPP
TPS	TQM	TQR	TRT	TRUE	TRV	TSC	TSTE	TSTH	TTA	ттв	TTCL
TTW	TURTLE	TVDH	TVH	TVO	TVT	TWPC	UAC	UBE	UBIS	UKEM	UP
UPF	UPOIC	UV	VCOM	VGI	VIBHA	VIH	VL	WACOAL	WGE	WHA	WHAUP
WICE	WINMED	WINNER	XPG	YUASA	ZEN						

บริษัทหลักทรัพย์ บียอนด์ จำกัด (มหาชน)

BEYOND SECURITIES PUBLIC COMPANY LIMITED

LINE



Company with <u>Very Good</u> CG Scoring (As of 9 Nov 2023)



.

2S	A5	AAI	AIE	ALUCON	AMR	APURE	ARIN	AS	ASIA	ASIAN	ASIMAR
ASN	AURA	BR	BSBM	BSRC	BTG	CEN	CGH	СН	CHIC	CI	CIG
CMC	COMAN	CSP	DOD	DPAINT	DV8	EFORL	EKH	ESTAR	EVER	FORTH	FSMART
FTI	GEL	GPI	HEALTH	HUMAN	IFS	INSET	IT	J	JCKH	JDF	JKN
JMART	JUBILE	К	KCAR	KGI	KIAT	KISS	KK	KTIS	KWC	KWM	LDC
LEO	LHK	METCO	MICRO	MK	MVP	NCAP	NOVA	NTSC	PACO	PIN	PQS
PREB	PRI	PRIME	PROEN	PROS	PROUD	PSTC	PTECH	PYLON	RCL	ROCTEC	SALEE
SANKO	SCI	SCN	SE	SE-ED	SFLEX	SINGER	SKN	SONIC	SORKON	SPVI	SSP
SST	STANLY	STP	SUPER	SVOA	SWC	тсс	TEKA	TFM	TMILL	TNP	TPLAS
TPOLY	TRC	TRU	TRUBB	TSE	VRANDA	WAVE	WFX	WIIK	WIN	WP	ХО

Company with Good CG Scoring (As of 9 Nov 2023)

united to constant	VINA PROVIDENT										
24CS	AMANAH	AMARC	AMC	APP	ASAP	BCT	BE8	BIG	BIOTEC	BLESS	BSM
BVG	CAZ	CCET	CHARAN	CHAYO	CHOTI	CITY	CMAN	CMR	CRANE	CWT	DHOUSE
DTCENT	EASON	FNS	FTE	GIFT	GJS	GTB	GTV	GYT	HL	HTECH	HYDRO
lig	INGRS	INSURE	IRCP	ITD	ITNS	JCK	JMT	JR	JSP	KBS	KGEN
KJL	L&E	LEE	MASTER	MBAX	MEB	MENA	META	MGT	MITSIB	MJD	MOSHI
MUD	NATION	NNCL	NPK	NSL	NV	OGC	PAF	PCC	PEACE	PICO	PK
PL	PLANET	PLE	PMTA	PPM	PRAKIT	PRAPAT	PRECHA	PRIN	PSG	RABBIT	READY
RJH	RSP	RWI	S11	SAAM	SAF	SAMCO	SAWAD	SCAP	SCP	SIAM	SKE
SKY	SMART	SMD	SMIT	SOLAR	SPA	STECH	STPI	SVR	тс	TEAM	TFI
TIGER	TITLE	TKC	ТМІ	TNH	TPA	TPAC	TRITN	UBA	UMI	UMS	UTP
VARO	VPO	W	WARRIX	WORK	WPH	YONG	ZIGA				

Corporate Governance Report (CGR)

The disclosure of survey results of the Thai Institute of Directors Association (IOD) regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The IOD survey is based on the information of a company listed on the Stock Exchange of Thailand and Market for Alternative Investment (MAI) public and able to be accessed by a general public investor. The result, therefore, is from the perspective of third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. Beyond Securities Public Company Limited does not confirm nor certify the accuracy of such survey result.

ช่วงคะแหน	สัญลักษณ์	ความหมาย	Description
มากกว่า 80		ดีเลิศ	Excellent
70 - 79		ดีมาก	Very Good
60 - 69		ดี	Good
50 - 59		ดีพอใช้	Satisfactory
40 - 49	<u> </u>	ผ่าน	Pass
ต่ำกว่า 40	No logo give	N/A	N/A

บริษัทหลักทรัพย์ บียอนด์ จำกัด (มหาชน)

BEYOND SECURITIES PUBLIC COMPANY LIMITED

7



Anti-Corruption Progress Indicator (As of 1 Nov 2023)

CAC certification

2S	7UP	AAI	ADVANC	AF	AH	AI	AIE	AIRA	AJ	AKP	AMA
AMANAH	AMATA	AMATAV	AP	APCS	AS	ASIAN	ASK	ASP	AWC	AYUD	В
BAFS	BAM	BANPU	BAY	BBGI	BBL	BCH	BCP	BCPG	BE8	BEC	BEYOND
BGC	BGRIM	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG	CEN	CENTEL
CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC	COM7	CPALL	CPAXT
CPF	CPI	CPL	CPN	CPW	CRC	CSC	DCC	DELTA	DEMCO	DIMET	DOHOME
DRT	DUSIT	EA	EASTW	ECF	EGCO	EP	EPG	ERW	ESTAR	ETC	ETE
FNS	FPI	FPT	FSMART	FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS
GPI	GPSC	GSTEEL	GULF	GUNKUL	HANA	HARN	HENG	HMPRO	HTC	ICC	ICHI
IFS	III	ILINK	ILM	INET	INOX	INSURE	INTUCH	IRPC	ITEL	IVL	JAS
JKN	JR	JTS	KASET	KBANK	KBS	KCAR	KCC	KCE	KGEN	KGI	KKP
KSL	KTB	KTC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAJOR	MALEE
MATCH	MBAX	MBK	MC	MCOT	META	MFC	MFEC	MILL	MINT	MONO	MOONG
MSC	MST	MTC	MTI	NATION	NCAP	NEP	NKI	NOBLE	NRF	NWR	000
OGC	OR	ORI	PAP	PATO	РВ	PCSGH	PDG	PDJ	PG	PHOL	PIMO
PK	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM	PPS	PR9	PREB	PRG
PRINC	PRM	PROS	PSH	PSL	PSTC	PT	PTECH	PTG	PTT	PTTEP	PTTGC
PYLON	Q-CON	QH	QLT	QTC	RABBIT	RATCH	RML	RS	RWI	S&J	SAAM
SABINA	SAK	SAPPE	SAT	SC	SCC	SCCC	SCG	SCGP	SCM	SCN	SEAOIL
SE-ED	SELIC	SENA	SGC	SGP	SIRI	SITHAI	SKR	SMIT	SMK	SMPC	SNC
SNP	SORKON	SPACK	SPALI	SPC	SPI	SPRC	SRICHA	SSF	SSP	SSSC	SST
STA	STGT	STOWER	SUSCO	SVI	SYMC	SYNTEC	TAE	TAKUNI	TASCO	TCAP	TCMC
TFG	TFI	TFMAMA	TGE	TGH	THANI	тнсом	THIP	THRE	THREL	TIDLOR	TIPCO
TISCO	TKS	ткт	TMD	TMILL	TMT	TNITY	TNL	TNP	TNR	TOG	TOP
TOPP	TPA	TPCS	TRT	TRU	TSC	TSI	TSTE	TSTH	TTA	ТТВ	TTCL
TU	TVDH	TVO	TWPC	UBE	UBIS	UEC	UKEM	UOBKH	UV	VCOM	VGI
VIH	WACOAL	WHA	WHAUP	WICE	WIIK	хо	YUASA	ZEN	ZIGA		
Announce	d to joint C	AC									
ACE	ADB	ALT .	AMC	ASW	BLAND	BTG	BYD	CAZ	CBG	CV	DEXON
DMT	EKH	FSX	GLOBAL	GREEN	ICN	IHL	ITC	J	JMART	JMT	LEO
LH	MENA	MITSIB	MODERN	NER	NEX	OSP	ото	PLUS	POLY	PQS	PRIME

Anti-Corruption Progress Indicator

RBF

TEGH

RT

TIPH

SA

TKN

PRTR

TBN

PROEN

SVOA

The disclosure of the Anti – Corruption Progress indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made form the perspective of a third party. It is not an assessment of operation and is not based in any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, Beyond Securities Public Company Limited neither confirm, verifies, nor certifies the accuracy and completeness of the assessment result.

SANKO

TPAC

SCB

TPLAS

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TRUE

SIS

W

SKE

WPH

SM

XPG

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